



*LiveBaitVending.com*

# GETTING READY TO START SELLING MINNOWS

FOR STOCKING YOUR BAIT VENDOR

LiveBaitVending.com The Future is Selling Bait Today

# FIND A WHOLESALER WHERE YOU CAN PURCHASE YOUR MINNOWS

YOU WILL NEED TO FIND A PLACE WHERE YOU CAN PURCHASE QUALITY MINNOWS AT A WHOLESALE PRICE. DEPENDING ON WHAT STATE YOU LIVE IN, YOU MAY HAVE TO GET A LICENSE TO BE ABLE TO SELL MINNOWS TO THE PUBLIC. CHECK WITH YOUR STATES DNR TO SEE WHAT YOU WILL NEED TO DO TO START SELLING MINNOWS. WE HAVE CUSTOMERS SELLING MINNOWS ALL OVER THE USA



# YOU'LL NEED A MINNOW TANK



AQUA LOGIC INC. DISTRIBUTED BY:  
ROBINSON WHOLESALE INC. GENOA  
CITY, WI 53128 800-457-2248  
[WWW.ROBINSONWHOLESALEINC.COM](http://WWW.ROBINSONWHOLESALEINC.COM)

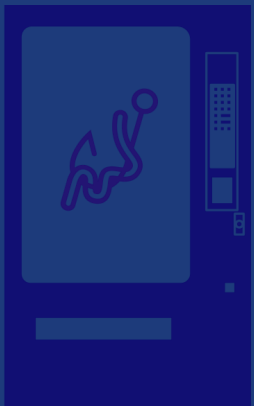


FRIGID UNITS INC. 5072 LEWIS AVE.  
TOLEDO, OH 43612  
PHONE: 419-478-4000  
[WWW.FRIGIDUNITS.COM/](http://WWW.FRIGIDUNITS.COM/)



PIEDMONT BAIT TANKS  
828-632-8883  
[WWW.PIEDMONTBAITTANKS.COM/](http://WWW.PIEDMONTBAITTANKS.COM/)

# SAVE MONEY AND MAKE YOUR OWN MINNOW TANK



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- BUYING A NEW MINNOW TANK IS VERY COSTLY, SO STARTING OUT IT MAY BE BEST TO BUILD YOUR OWN MINNOW TANK. ONE OF THE MOST INEXPENSIVE AND MY FAVORITE IS USING A CHEST FREEZER. YOU CAN FIND THESE USED FOR \$50.00 TO \$75.00 AND I CHECKED ON THE HOME DEPOT WEBSITE AND YOU CAN BUY A NEW ONE FOR \$189.00. THE MAIN THING TO LOOK FOR IS MAKING SURE THAT THE PLASTIC INSERT IS ONE PIECE. ONCE YOU HAVE YOUR FREEZER, YOU'LL NEED AN ELECTRIC TIMER SO YOU CAN HAVE THE FREEZER RUN JUST LONG ENOUGH TO KEEP YOUR WATER AT 45 TO 50 DEGREES. IF THE FREEZER RAN ALL THE TIME YOU WOULD WIND UP WITH A BLOCK OF ICE. SOME FREEZERS HAVE A THREADED HOLE AT THE BOTTOM SO YOU CAN INSTALL A DRAIN. THIS WILL MAKE IT MUCH EASIER TO DRAINING OFF THE BAD WATER THAT HAS ALL THE AMMONIA WHICH IS POISON. THE BAD WATER WILL ALWAYS BE AT THE BOTTOM OF THE TANK. A BIG MISTAKE THAT IS MADE IS THE OPERATOR SIPHONS THE WATER FROM THE TOP OF THE TANK. THEY REMOVE THE GOOD WATER INSTEAD OF THE BAD WATER. NEXT YOU WILL NEED TO PURCHASE AN AERATOR. THIS WILL BLOW BUBBLES INTO THE TANK AERATING THE WATER WHICH THE MINNOWS NEED TO STAY HEALTHY.



# YOU WILL NEED ZEOLITE AND BETTER BAIT FOR YOUR MINNOWS TO HOLD IN OUR BAIT VENDORS.

- YOU WILL NEED ZEOLITE TO ADD TO YOUR PACKAGING SO THE MINNOWS WILL HOLD IN THE MACHINE. ADDING ZEOLITE REMOVES THE AMMONIA OUT OF THE WATER. WITHOUT THIS THE MINNOWS WILL DIE IN A DAY OR SO. YOU NEED TO ADD A ¼ TEASPOON TO EACH PACKAGE. YOU WILL ALSO NEED TO PURCHASE A PRODUCT CALLED BETTER BAIT. THIS PRODUCT HELPS THE MINNOWS GET THROUGH THE STRESS OF PACKING AND TRANSPORTING TO YOUR VENDOR. THIS GOES A LONG WAY; ALL YOU NEED IS A PINCH IN EACH PACKAGE.
- YOU CAN PURCHASE YOUR ZEOLITE ONLINE AT CHEWY.COM CLICK [HTTPS://WWW.CHEWY.COM/KENT-MARINE-NITROGEN-SPONGE-AMMONIA/DP/124812](https://www.chewy.com/kent-marine-nitrogen-sponge-ammonia/dp/124812) A THREE-POUND CONTAINER IS \$14.00, AND A SEVEN-POUND CONTAINER IS \$23.00, THE HAVE FREE SHIPPING IF YOU PURCHASE OVER \$49.00
- YOU CAN ALSO PURCHASE ZEOLITE FROM KURTZ LIVE BAIT VENDING BY CALLING 484-364-6044, THE ALSO SELL THE BETTER BAIT.
- YOU CAN ALSO FIND BETTER BAIT ON AMAZON.COM



# YOU WILL NEED THE CORRECT PACKAGING TO VEND MINNOWS IN OUR VENDORS

Because the packages drop from a self in the machine to a delivery bin, you must have the correct package. If you use the wrong package you risk having the lid popping off or the package leaking. There are several packages we know will hold the water and will make the drop.

We carry the LBV Water Bait Bag, we have done our testing and know these work well for vending minnows. To order our bags call 484-885-4602, they come in 60, 120, 240 and full case 420 lots.

Kurtz LiveBaitVending has an exclusive watertight foam cup. Call 484-364-6044

Mr. Take Out Bags carry a cup you can use.

16 oz. Double Wall Poly-Coated Paper Soup / Ice Cream Cups with Lids (250/case)

<https://www.mrtakeoutbags.com/product/paper-soup-cups-lids/14362.html>



BEFORE YOU START SELLING MINNOWS, TEST AND RETEST.  
PACK SOME MINNOWS, DATE THEM AND PUT THEM IN YOUR  
FRIDGE. WHEN YOU ARE CONFIDENT YOU HAVE IT RIGHT,  
START PUTTING THEM IN THE BAIT MACHINE. MAKE SURE YOU  
GET IT RIGHT, IF YOU GET IT RIGHT MINNOW SALES CAN BE A  
BIG PORTION OF YOUR REVENUE. IF YOU DON'T GET IT RIGHT  
AND SELL DEAD MINNOWS, YOU WILL LOOSE CUSTOMERS  
FAST. IT'S NOT ROCKET SCIENCE BUT THERE IS MORE TO IT  
THEN SELLING WORMS AND TACKLE.  
DON'T RUN YOUR MACHINE TOO COLD. MINNOWS LIKE IT  
AROUND 45 DEGREES.

PLEASE ALWAYS REMEMBER WE ARE HERE TO HELP IF WE CAN.  
CALL US ANYTIME

WE HOPE THIS INFO IS HELPFUL

LIVEBAITVENDING.COM  
THE FUTURE IN SELLING BAIT TODAY!!

